

OST-ELO Pre-Proposal Conference

September 20, 2021



Agenda

- ▶ Welcome and Introductions
- ▶ RFP Overview
 - ▶ Access through Starting Point Website
- ▶ Questions and Answers



Housekeeping

- ▶ Please stay on mute throughout meeting
- ▶ Questions will be answered after the brief presentation
 - ▶ If possible please enter your question in the chat
 - ▶ We will provide time at the end of the session for live questions
- ▶ FAQs will be produced following this meeting. Updated FAQs will be posted every Monday through October 11 on the Starting Point website



Starting Point's OST Team

- ▶ Vet Nixon, OST Specialist
- ▶ Stacey Gepperth, OST Specialist
- ▶ Aletha Adams, OST Administrative Assistant
- ▶ Penny Mead, Literacy Manager
- ▶ Hollie Young, Data Analyst
- ▶ Joy Dewees, Finance



Our Purpose

Starting Point's purpose is to ensure that **high-quality learning opportunities** are available to **every child** in our community, regardless of where they are born, their race, or their family's income.

We **connect** children, youth, and families to accessible, affordable child care, pre-school, and out-of-school time programs.



Services for Children



Starting Point prepares our youngest children for kindergarten by providing:

- ▶ Literacy and language development programs
- ▶ Services that support inclusion for children with special needs in early childhood programs
- ▶ Training and coaching to help early education programs reach high-quality standards

Services for Families

Starting Point increases access and affordability of early learning and out-of-school programs by providing:

- ▶ Personalized resource and referral services to families in search of child care
- ▶ Scholarships for early education programs
- ▶ Services to increase the supply of child care so parents can work
- ▶ Funding out-of-school time programs so they can be free or low-cost to families



Services for Youth



Starting Point ensures that youth have access to a wide array of programs that support their development by:

- ▶ Aligning out-of-school programs to educational and developmental goals
- ▶ Helping youth find an out-of-school time program that fits their needs
- ▶ Providing training and coaching to programs that serve youth

Role as Out-of-School Time Intermediary

Starting Point is the Out-of-School Time Intermediary organization for Cuyahoga County as a part of MyCom. An OST Intermediary supports community-wide OST systems by:

- ▶ Providing technical assistance to direct service providers
- ▶ Connecting public and private funding to OST providers
- ▶ Coordinating activities to improve quality of OST programs



RFP Overview



Timeline

- ▶ September 13, 2021: Public Notice Publication and RFP Release
- ▶ September 20, 2021: Pre-Proposal Conference
- ▶ October 15, 2021: Proposal Due Date
- ▶ January 1, 2022: Contract Period Begins
 - ▶ The funding of proposals via this competitive process is contingent upon allocation by the Cuyahoga County Executive & Council



Purpose of Funding

- ▶ Provide Expanded Learning Opportunities (ELOs) during Out-of-School Time (OST) on behalf of Cuyahoga County Family and Children First Council
- ▶ ELOs are high quality, youth development activities that occur during times outside of the regular school day. These activities may include:
 - ▶ Athletics
 - ▶ Visual and Performing Arts
 - ▶ College-access
 - ▶ Social Support
 - ▶ Career Exploration
 - ▶ And MORE



Consortium Model

- ▶ Proposals will be accepted from community and neighborhood consortiums
- ▶ Consortiums will have at least 2 youth-serving partners funded through the grant request and may include: youth, parents, schools (may be partners but not funded), community centers, faith-based organizations, elected officials and social service providers
- ▶ Services must be proposed in response to gaps identified by a community plan (i.e. MyCom or other neighborhood mobilization plans). Plan must include input from youth, parents, community residents, social service providers, and local business



Eligibility

Programs eligible to submit an application must meet the following criteria:

- ▶ Provide services to children in grades K-12
- ▶ Have an established service history
- ▶ Offer evidence of youth participation in program design
- ▶ Be prepared to serve youth in the consortium model
- ▶ **Services ineligible for funding**
 - ▶ Any service provided to K-12 students during the regular school day
 - ▶ Any instructional services which supplant or duplicate the academic program of any public or private school

Funding Guidelines

- ▶ Cuyahoga County Family and Children First Council anticipates investing \$1.2 million through CY 2022 RFP
- ▶ Consortiums may not make a total request of more than the following amount, according to the designation of the proposed service area.
 - ▶ City of Cleveland neighborhoods are eligible for grants not to exceed \$42,500
 - ▶ Inner-ring suburban communities are eligible for grants not to exceed \$27,500
 - ▶ Outer-ring suburban communities are eligible for grants not to exceed \$14,500
- ▶ Proposed budgets must include a 10% match. The match may consist entirely of cash, or may be a combination of cash and in-kind, with a minimum of 5% cash match required.

COVID-19 Guidelines

- ▶ Health and safety of students and staff is the highest priority
- ▶ Proposed services must operate within the guidance established by ODJFS and the CDC
 - ▶ If selected, applicants will be required to adhere to the most current guidance provided by ODJFS, the CDC, and local government health and safety guidelines
- ▶ Proposals should prioritize in-person programming
 - ▶ All proposals should have a contingency plan to serve youth remotely as necessary



Licensing and Operating Requirements

- ▶ All required licenses must be in place by January 1, 2022, as applicable. Starting Point strongly recommends that each applicant review ***Appendix A - Ohio Rules for Out-of-School Time Programs***, to determine if its program is required to be licensed, registered as a camp, or is exempt, under state law.
- ▶ For further information and/or clarification, please contact the Ohio Department of Job and Family Services. Starting Point will not advise an applicant regarding program status under the law, as only the State of Ohio may make such a determination.

Licensing Contact: ODJFS Help Desk(877) 302-2347, Option 4

Insurance Requirements

Thoroughly review insurance requirements on page 9 of RFP. Programs selected for funding must meet the following requirements:

- ▶ Commercial General Liability Insurance with limits of liability not less than:
 - ▶ \$1,000,000 each occurrence bodily injury & property damage;
 - ▶ \$1,000,000 personal & advertising injury;
 - ▶ \$1,000,000 general aggregate;
 - ▶ \$1,000,000 products/completed operations aggregate
 - ▶ If this Agreement involves direct interaction with children or youth, this policy must include coverage for Sexual Abuse and Molestation in the same amount

- ▶ Business Automobile Liability Insurance covering all owned, non-owned, hired, and leased vehicles. Such insurance shall provide a limit of not less than:
 - ▶ \$1,000,000 combined single limit (bodily injury & property damage) each accident;



Data Collection and Evaluation

- ▶ Grantees are required to participate in data collection and entry processes and work with external evaluators as specified by Starting Point
- ▶ Program data is collected using Efforts to Outcomes software (ETO). Required data includes:
 - ▶ Intake
 - ▶ Enrollment
 - ▶ Attendance
 - ▶ Assessment data



Data Collection and Evaluation

- ▶ ETO Software is a Windows-based software
 - ▶ Grantees will need computers running the following cross-platform web browsers (Google Chrome, Mozilla Firefox, Microsoft Edge or Internet Explorer 11) to work with the software
- ▶ Parental consent forms are required to for data collection and analysis
 - ▶ Grantees are required to collect the required parental consent forms at a rate of no less than 90% of the funded enrollment



Proposal Submission

Proposals may be submitted by:

- ▶ Mailing to Starting Point office
- ▶ Dropping off in-person on October 15 between 8:30am - 4:00pm

Applicants should submit 2 copies of their proposal

Proposals MUST be received by October 15 at 4:00pm.



Q & A

**NOW IT'S
YOUR TURN.**

